



*Canadian Association of Insurance Women
Association Canadienne des femmes d'assurance
Convention 2018*

EDUCATION DAY – JUNE 8TH, 2018

**:30AM – 9:45AM - SAIL AWAY FROM THE SAFE HARBOUR – JANICE BUTLER
CREATIVE BREEZE TRAINING**

Welcoming the “new” and embracing “change”. Janice motivates the audience by explaining that it takes inspiration to start something new, and that it takes knowledge and practice on how to deal with our internal dialogue, “little voices”. Janice shows the participants how to sail through fear and then learn from their experiences.

9:45-10:15 – BREAK

10:15AM – 12:00PM – EFFECT OF MARIJUANA ON THE INSURANCE INDUSTRY - PANEL DISCUSSION

Panel: Melanie Comstock LLB, BA – McInnes Cooper – Partner
Don Hunter – VP of Business Development & Research – Canabo Medical Corporation
Cst. Chad Morrison – Provincial DECP Coordinator, Special Projects – RCMP
Rene Fenez CIP, CRM - AVP Atlantic – Vericclaim Canada

An interactive format for unearthing the insurance ramifications on how the legalization of marijuana will affect the insurance industry. Each panel member will have 15 minutes to discuss how the legalization will affect their specific field:

Law - Melanie Comstock & Cst. Chad Morrison
Property Claims & Risk Management – Rene
Pain Management and Treatment – Don Hunter

There will be a 15 minute Q&A. As the change in legislation will be occurring in June of next year, this will give participants the most up-to-date and relevant information on what we should expect within our industry.

*Hosted by Nova Scotia Insurance Women's Association
Halifax, Nova Scotia
June 6 - 10, 2018*

12:00PM – 1:30PM – LUNCH

1:30PM-2:30PM – AUTOMATED VEHICLES - IMPLICATIONS FOR THE INSURANCE INDUSTRY IN CANADA – PAUL KOVACS, EXECUTIVE DIRECTOR, ICLR

Paul will discuss the key findings in the Automated Vehicle study, and look to the future of Automated/Semi automated vehicles. He will illuminate us with the shifting of responsibility for collisions, the difficulty in underwriting the risks and the need to rewrite traffic and insurance regulations.

2:30pm – 2:45pm – BREAK

2:45pm – 4:00pm – THE DIGITAL TIPPING POINT: WHY WE NEED TO ADOPT THE TOOLS FOR TOMORROW. TODAY – SHERIF GEMAYEL – PRESIDENT SHARP INSURANCE

Sherif will talk about our broadly evolving digital landscape and how now is the most crucial time to change the way broker/agents service their client. How to bridge the gap between current broker services and client expectations. He will discuss the necessity for brokerages to adopt a multifaceted service plan that encapsulates the types of digital tools clients now expect to see from their service providers.

*Hosted by Nova Scotia Insurance Women's Association
Halifax, Nova Scotia
June 6 - 10, 2018*